

**CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)
FOR THE TWELVE MONTHS ENDED
DECEMBER 2005/2004**

(In thousands, except per share data)	Quarter Period				Year to Date			
	2005		2004		2005		2004	
NET SALES	\$ 653,313	100%	\$ 535,754	100%	\$ 2,691,522	100%	\$ 2,453,281	100%
COST OF GOODS SOLD	561,590	85.96	472,475	88.19	2,332,266	86.65	2,157,028	87.92
GROSS PROFIT	91,723	14.04	63,279	11.81	359,256	13.35	296,253	12.08
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	62,418	9.55	46,981	8.77	235,651	8.76	201,335	8.21
GAIN ON INSURANCE SETTLEMENT	-	0.00	(1,391)	-0.26	-	0.00	(1,391)	-0.06
EARNINGS FROM OPERATIONS	29,305	4.49	17,689	3.30	123,605	4.59	96,309	3.93
OTHER EXPENSE (INCOME)								
Interest expense	3,416	0.52	3,591	0.67	15,171	0.56	14,904	0.61
Interest income	(452)	-0.07	(60)	-0.01	(1,098)	-0.04	(284)	-0.01
Net (gain) loss on sale of real estate and interest in subsidiary	-	0.00	(426)	-0.08	(1,240)	-0.05	(1,370)	-0.06
	2,964	0.45	3,105	0.58	12,833	0.48	13,250	0.54
EARNINGS BEFORE INCOME TAXES AND MINORITY INTEREST	26,341	4.03	14,584	2.72	110,772	4.12	83,059	3.39
INCOME TAXES	9,045	1.38	5,912	1.10	41,050	1.53	31,462	1.28
EARNINGS BEFORE MINORITY INTEREST	17,296	2.65	8,672	1.62	69,722	2.59	51,597	2.10
MINORITY INTEREST	(1,113)	-0.17	(18)	0.00	(2,349)	-0.09	(2,994)	-0.12
NET EARNINGS	<u>\$ 16,183</u>	2.48	<u>\$ 8,654</u>	1.62	<u>\$ 67,373</u>	2.50	<u>\$ 48,603</u>	1.98
EARNINGS PER SHARE - BASIC	\$ 0.87		\$ 0.48		\$ 3.67		\$ 2.70	
EARNINGS PER SHARE - DILUTED	\$ 0.84		\$ 0.46		\$ 3.53		\$ 2.59	
WEIGHTED AVERAGE SHARES OUTSTANDING	18,510		18,112		18,374		18,032	
WEIGHTED AVERAGE SHARES OUTSTANDING WITH COMMON STOCK EQUIVALENTS	19,267		18,964		19,106		18,771	

SUPPLEMENTAL SALES DATA

Market Classification	Quarter Period				Year to Date			
	2005	%	2004	%	2005	%	2004	%
Do-It-Yourself/Retail	\$ 198,382	30%	\$ 178,367	34%	\$ 1,001,620	37%	\$ 988,463	40%
Site-Built Construction	199,987	31%	151,313	28%	744,113	28%	631,136	26%
Manufactured Housing	123,802	19%	97,382	18%	431,382	16%	379,572	15%
Industrial	131,142	20%	108,692	20%	514,407	19%	454,110	19%
Total	<u>\$ 653,313</u>	100%	<u>\$ 535,754</u>	100%	<u>\$ 2,691,522</u>	100%	<u>\$ 2,453,281</u>	100%

**CONSOLIDATED BALANCE SHEETS (UNAUDITED)
DECEMBER 2005/2004**

(In thousands)

ASSETS	2005	2004	LIABILITIES AND SHAREHOLDERS' EQUITY	2005	2004
CURRENT ASSETS			CURRENT LIABILITIES		
Cash and cash equivalents	\$ 46,215	\$ 25,274	Accounts payable and accrued liabilities	\$ 203,693	\$ 161,832
Accounts receivable	185,080	151,811	Current portion of long-term debt and capital leases	458	22,033
Inventories	253,769	212,921			
Other current assets	17,114	16,477			
TOTAL CURRENT ASSETS	502,178	406,483	TOTAL CURRENT LIABILITIES	204,151	183,865
OTHER ASSETS	7,887	7,952	LONG-TERM DEBT AND CAPITAL LEASES, less current portion	209,039	185,109
INTANGIBLE ASSETS, NET	142,522	131,652	OTHER LIABILITIES	31,878	36,617
PROPERTY, PLANT AND EQUIPMENT, NET	224,333	216,273	SHAREHOLDERS' EQUITY	431,852	356,769
TOTAL ASSETS	<u>\$ 876,920</u>	<u>\$ 762,360</u>	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$ 876,920</u>	<u>\$ 762,360</u>

**CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)
FOR THE TWELVE MONTHS ENDED
DECEMBER 2005/2004**

(In thousands)	2005	2004
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net earnings	\$ 67,373	\$ 48,603
Adjustments to reconcile net earnings to net cash from operating activities:		
Depreciation	31,311	28,453
Amortization of intangibles	3,485	2,383
Notes receivable written off to expense	816	-
Deferred income taxes	(7,377)	790
Minority interest	2,349	2,994
Loss on sale of interest in subsidiary	-	193
Gain on insurance settlement	-	(1,391)
Gain on sale of property, plant and equipment	(553)	(710)
Changes in:		
Accounts receivable	(28,742)	(16,107)
Inventories	(36,501)	(42,817)
Accounts payable	16,998	7,371
Accrued liabilities and other	24,973	20,472
NET CASH FROM OPERATING ACTIVITIES	<u>74,132</u>	<u>50,234</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of property, plant, and equipment	(40,233)	(40,722)
Acquisitions, net of cash received	(20,747)	(10,075)
Sale of interest in subsidiary	-	4,679
Proceeds from sale of property, plant and equipment	2,712	5,226
Insurance proceeds	3,057	2,000
Other, net	(198)	1,636
NET CASH FROM INVESTING ACTIVITIES	<u>(55,409)</u>	<u>(37,256)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net borrowings under revolving credit facilities	23,827	1,223
Repayment of long-term debt	(23,407)	(6,392)
Proceeds from issuance of common stock	4,487	2,860
Distributions to minority shareholders	(1,217)	(1,123)
Investment received from minority shareholder	500	-
Dividends paid to shareholders	(1,922)	(1,796)
Repurchase of common stock	-	(129)
Other, net	(50)	223
NET CASH FROM FINANCING ACTIVITIES	<u>2,218</u>	<u>(5,134)</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS	20,941	7,844
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	<u>25,274</u>	<u>17,430</u>
CASH AND CASH EQUIVALENTS, END OF PERIOD	<u>\$ 46,215</u>	<u>\$ 25,274</u>