

**CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)
FOR THE THREE MONTHS ENDED
MARCH 2007/2006**

(In thousands, except per share data)	Quarter Period				Year to Date			
	2007		2006		2007		2006	
NET SALES	\$ 549,038	100%	\$ 665,609	100%	\$ 549,038	100%	\$ 665,609	100%
COST OF GOODS SOLD	475,518	86.61	571,298	85.83	475,518	86.61	571,298	85.83
GROSS PROFIT	73,520	13.39	94,311	14.17	73,520	13.39	94,311	14.17
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	63,458	11.56	64,529	9.69	63,458	11.56	64,529	9.69
EARNINGS FROM OPERATIONS	10,062	1.83	29,782	4.47	10,062	1.83	29,782	4.47
OTHER EXPENSE (INCOME)								
Interest expense	4,324	0.79	3,799	0.57	4,324	0.79	3,799	0.57
Interest income	(582)	-0.11	(429)	-0.06	(582)	-0.11	(429)	-0.06
	<u>3,742</u>	<u>0.68</u>	<u>3,370</u>	<u>0.51</u>	<u>3,742</u>	<u>0.68</u>	<u>3,370</u>	<u>0.51</u>
EARNINGS BEFORE INCOME TAXES AND MINORITY INTEREST	6,320	1.15	26,412	3.97	6,320	1.15	26,412	3.97
INCOME TAXES	2,068	0.38	9,756	1.47	2,068	0.38	9,756	1.47
EARNINGS BEFORE MINORITY INTEREST	4,252	0.77	16,656	2.50	4,252	0.77	16,656	2.50
MINORITY INTEREST	(366)	-0.07	(790)	-0.12	(366)	-0.07	(790)	-0.12
NET EARNINGS	<u>\$ 3,886</u>	<u>0.71</u>	<u>\$ 15,866</u>	<u>2.38</u>	<u>\$ 3,886</u>	<u>0.71</u>	<u>\$ 15,866</u>	<u>2.38</u>
EARNINGS PER SHARE - BASIC	\$ 0.20		\$ 0.85		\$ 0.20		\$ 0.85	
EARNINGS PER SHARE - DILUTED	\$ 0.20		\$ 0.82		\$ 0.20		\$ 0.82	
WEIGHTED AVERAGE SHARES OUTSTANDING	18,985		18,606		18,985		18,606	
WEIGHTED AVERAGE SHARES OUTSTANDING WITH COMMON STOCK EQUIVALENTS	19,409		19,278		19,409		19,278	

SUPPLEMENTAL SALES DATA

	Quarter Period				Year to Date			
	2007	%	2006	%	2007	%	2006	%
Market Classification								
Do-It-Yourself/Retail	\$ 196,136	35%	\$ 216,466	32%	\$ 196,136	35%	\$ 216,466	32%
Site-Built Construction	138,842	25%	213,132	31%	138,842	25%	213,132	31%
Industrial	133,452	24%	139,955	21%	133,452	24%	139,955	21%
Manufactured Housing	88,278	16%	106,803	16%	88,278	16%	106,803	16%
Total Gross Sales	556,708	100%	676,356	100%	556,708	100%	676,356	100%
Sales Allowances	<u>(7,670)</u>		<u>(10,747)</u>		<u>(7,670)</u>		<u>(10,747)</u>	
Total Net Sales	\$ 549,038		\$ 665,609		\$ 549,038		\$ 665,609	

CONSOLIDATED BALANCE SHEETS (UNAUDITED)
MARCH 2007/2006

(In thousands)

ASSETS	2007	2006	LIABILITIES AND SHAREHOLDERS' EQUITY	2007	2006
CURRENT ASSETS			CURRENT LIABILITIES		
Cash and cash equivalents	\$ 44,024	\$ 39,608	Accounts payable	\$ 119,006	\$ 130,584
Accounts receivable	195,617	199,508	Accrued liabilities	72,462	93,164
Inventories	285,753	279,577	Current portion of long-term debt and capital leases	1,223	461
Other current assets	22,192	21,448			
TOTAL CURRENT ASSETS	547,586	540,141	TOTAL CURRENT LIABILITIES	192,691	224,209
OTHER ASSETS	7,881	8,083	LONG-TERM DEBT AND CAPITAL LEASES, less current portion	278,198	204,010
INTANGIBLE ASSETS, NET	186,358	141,566	OTHER LIABILITIES	51,199	32,303
PROPERTY, PLANT AND EQUIPMENT, NET	304,605	225,179	SHAREHOLDERS' EQUITY	524,342	454,447
TOTAL ASSETS	<u>\$ 1,046,430</u>	<u>\$ 914,969</u>	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$ 1,046,430</u>	<u>\$ 914,969</u>

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)
FOR THE THREE MONTHS ENDED
MARCH 2007/2006

(In thousands)	2007	2006
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net earnings	\$ 3,886	\$ 15,866
Adjustments to reconcile net earnings to net cash from operating activities:		
Depreciation	9,146	8,279
Amortization of intangibles	2,367	1,311
Expense associated with share-based compensation arrangements	127	215
Expense associated with stock grant plans	122	160
Deferred income taxes	(50)	(88)
Minority interest	366	790
Loss (gain) on sale or impairment of property, plant and equipment	23	(1)
Changes in:		
Accounts receivable	(33,439)	(14,276)
Inventories	(23,321)	(25,800)
Accounts payable	24,891	23,927
Accrued liabilities and other	(11,249)	(4,860)
Excess tax benefits from share-based compensation arrangements	(437)	(1,278)
NET CASH FROM OPERATING ACTIVITIES	<u>(27,568)</u>	<u>4,245</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of property, plant, and equipment	(8,638)	(8,186)
Acquisitions, net of cash received	(54,770)	(2,052)
Proceeds from sale of property, plant and equipment	267	225
Collection of notes receivable	109	1,542
Other, net	103	(55)
NET CASH FROM INVESTING ACTIVITIES	<u>(62,929)</u>	<u>(8,526)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net (repayments) borrowings under revolving credit facilities	106,488	(5,020)
Repayment of long-term debt	(24,525)	(15)
Proceeds from issuance of common stock	1,649	1,945
Distributions to minority shareholder	(371)	(509)
Excess tax benefits from share-based compensation arrangements	437	1,278
Other, net	(265)	(5)
NET CASH FROM FINANCING ACTIVITIES	<u>83,413</u>	<u>(2,326)</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS	(7,084)	(6,607)
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	<u>51,108</u>	<u>46,215</u>
CASH AND CASH EQUIVALENTS, END OF PERIOD	<u>\$ 44,024</u>	<u>\$ 39,608</u>