

**CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)**  
**FOR THE SIX MONTHS ENDED**  
**JUNE 2007/2006**

(In thousands, except per share data)	Quarter Period				Year to Date			
	2007		2006		2007		2006	
NET SALES	\$ 773,105	100%	\$ 826,847	100%	\$ 1,322,143	100%	\$ 1,492,456	100%
COST OF GOODS SOLD	671,400	86.84	706,429	85.44	1,146,918	86.75	1,277,727	85.61
GROSS PROFIT	101,705	13.16	120,418	14.56	175,225	13.25	214,729	14.39
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	70,382	9.10	70,773	8.56	133,840	10.12	135,302	9.07
EARNINGS FROM OPERATIONS	31,323	4.05	49,645	6.00	41,385	3.13	79,427	5.32
OTHER EXPENSE (INCOME)								
Interest expense	4,766	0.62	3,744	0.45	9,090	0.69	7,543	0.51
Interest income	(558)	-0.07	(352)	-0.04	(1,140)	-0.09	(781)	-0.05
Net (gain) loss on sale of real estate	(333)	-0.04	(63)	-0.01	(333)	-0.03	(63)	0.00
	3,875	0.50	3,329	0.40	7,617	0.58	6,699	0.45
EARNINGS BEFORE INCOME TAXES AND MINORITY INTEREST	27,448	3.55	46,316	5.60	33,768	2.55	72,728	4.87
INCOME TAXES	10,182	1.32	17,885	2.16	12,250	0.93	27,641	1.85
EARNINGS BEFORE MINORITY INTEREST	17,266	2.23	28,431	3.44	21,518	1.63	45,087	3.02
MINORITY INTEREST	(466)	-0.06	(1,117)	-0.14	(832)	-0.06	(1,907)	-0.13
NET EARNINGS	<u>\$ 16,800</u>	2.17	<u>\$ 27,314</u>	3.30	<u>\$ 20,686</u>	1.56	<u>\$ 43,180</u>	2.89
EARNINGS PER SHARE - BASIC	\$ 0.88		\$ 1.45		\$ 1.09		\$ 2.31	
EARNINGS PER SHARE - DILUTED	\$ 0.86		\$ 1.41		\$ 1.06		\$ 2.23	
WEIGHTED AVERAGE SHARES OUTSTANDING	19,127		18,851		19,056		18,729	
WEIGHTED AVERAGE SHARES OUTSTANDING WITH COMMON STOCK EQUIVALENTS	19,487		19,432		19,448		19,355	

**SUPPLEMENTAL SALES DATA**

	Quarter Period				Year to Date			
	2007	%	2006	%	2007	%	2006	%
<b>Market Classification</b>								
Do-It-Yourself/Retail	\$ 360,881	46%	\$ 354,838	42%	\$ 557,017	42%	\$ 571,304	38%
Site-Built Construction	161,969	20%	231,298	28%	300,811	22%	444,430	29%
Industrial	162,442	21%	151,638	18%	295,894	22%	291,592	19%
Manufactured Housing	105,223	13%	101,659	12%	193,501	14%	208,463	14%
Total Gross Sales	790,515	100%	839,433	100%	1,347,223	100%	1,515,789	100%
Sales Allowances	(17,410)		(12,586)		(25,080)		(23,333)	
Total Net Sales	<u>\$ 773,105</u>		<u>\$ 826,847</u>		<u>\$ 1,322,143</u>		<u>\$ 1,492,456</u>	

**CONSOLIDATED BALANCE SHEETS (UNAUDITED)**  
**JUNE 2007/2006**

(In thousands)

ASSETS	2007	2006	LIABILITIES AND SHAREHOLDERS' EQUITY	2007	2006
<b>CURRENT ASSETS</b>			<b>CURRENT LIABILITIES</b>		
Cash and cash equivalents	\$ 42,697	\$ 43,309	Accounts payable	\$ 147,614	\$ 146,409
Accounts receivable	233,067	242,829	Accrued liabilities	82,432	101,115
Inventories	274,395	246,810	Current portion of long-term debt and capital leases	3,611	902
Other current assets	22,339	22,495			
<b>TOTAL CURRENT ASSETS</b>	572,498	555,443	<b>TOTAL CURRENT LIABILITIES</b>	233,657	248,426
<b>OTHER ASSETS</b>	7,691	8,003	<b>LONG-TERM DEBT AND CAPITAL LEASES, less current portion</b>	243,833	170,191
<b>INTANGIBLE ASSETS, NET</b>	189,694	147,901	<b>OTHER LIABILITIES</b>	54,601	33,051
<b>PROPERTY, PLANT AND EQUIPMENT, NET</b>	303,553	227,995	<b>SHAREHOLDERS' EQUITY</b>	541,345	487,674
<b>TOTAL ASSETS</b>	<u>\$ 1,073,436</u>	<u>\$ 939,342</u>	<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<u>\$ 1,073,436</u>	<u>\$ 939,342</u>

**CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**  
**FOR THE SIX MONTHS ENDED**  
**JUNE 2007/2006**

(In thousands)	2007	2006
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net earnings	\$ 20,686	\$ 43,180
Adjustments to reconcile net earnings to net cash from operating activities:		
Depreciation	19,013	16,730
Amortization of intangibles	4,633	2,151
Expense associated with share-based compensation arrangements	258	522
Expense associated with stock grant plans	146	177
Deferred income taxes	(89)	(867)
Minority interest	832	1,907
Gain on sale of interest in subsidiary	(140)	-
Loss (gain) on sale or impairment of property, plant and equipment	(131)	(183)
Changes in:		
Accounts receivable	(72,549)	(57,246)
Inventories	(11,354)	7,768
Accounts payable	54,581	39,426
Accrued liabilities and other	(159)	8,237
Excess tax benefits from share-based compensation arrangements	(678)	(3,866)
<b>NET CASH FROM OPERATING ACTIVITIES</b>	<u>15,049</u>	<u>57,936</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of property, plant, and equipment	(18,653)	(16,234)
Acquisitions, net of cash received	(56,209)	(11,298)
Proceeds from sale of interest in subsidiary	400	-
Proceeds from sale of property, plant and equipment	2,686	565
Advances on notes receivable	-	(2,473)
Collection of notes receivable	137	1,600
Other, net	(16)	38
<b>NET CASH FROM INVESTING ACTIVITIES</b>	<u>(71,655)</u>	<u>(27,802)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Net (repayments) borrowings under revolving credit facilities	74,318	(40,000)
Repayment of long-term debt	(25,417)	(325)
Proceeds from issuance of common stock	2,862	5,389
Distributions to minority shareholder	(825)	(930)
Dividends paid to shareholders	(1,047)	(1,035)
Repurchase of common stock	(2,106)	-
Excess tax benefits from share-based compensation arrangements	679	3,866
Other, net	(269)	(5)
<b>NET CASH FROM FINANCING ACTIVITIES</b>	<u>48,195</u>	<u>(33,040)</u>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	(8,411)	(2,906)
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD</b>	<u>51,108</u>	<u>46,215</u>
<b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>	<u>\$ 42,697</u>	<u>\$ 43,309</u>