

CONSOLIDATED BALANCE SHEETS (UNAUDITED)
SEPTEMBER 2007/2006

(In thousands)

ASSETS	2007	2006	LIABILITIES AND SHAREHOLDERS' EQUITY	2007	2006
CURRENT ASSETS			CURRENT LIABILITIES		
Cash and cash equivalents	\$ 46,747	\$ 46,184	Accounts payable	\$ 105,938	\$ 109,581
Accounts receivable	191,023	227,428	Accrued liabilities	85,997	106,360
Inventories	228,799	232,884	Current portion of long-term debt and capital leases	1,086	697
Assets held for sale	18,111				
Other current assets	31,669	24,752			
TOTAL CURRENT ASSETS	516,349	531,248	TOTAL CURRENT LIABILITIES	193,021	216,638
OTHER ASSETS	7,744	7,762	LONG-TERM DEBT AND CAPITAL LEASES, less current portion	197,435	171,009
INTANGIBLE ASSETS, NET	184,474	158,549	OTHER LIABILITIES	50,168	35,937
PROPERTY, PLANT AND EQUIPMENT, NET	283,179	232,428	SHAREHOLDERS' EQUITY	551,122	506,403
TOTAL ASSETS	<u>\$ 991,746</u>	<u>\$ 929,987</u>	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$ 991,746</u>	<u>\$ 929,987</u>

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)
FOR THE NINE MONTHS ENDED
SEPTEMBER 2007/2006

(In thousands)	2007	2006
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net earnings	\$ 32,025	\$ 60,885
Adjustments to reconcile net earnings to net cash from operating activities:		
Depreciation	29,105	25,558
Amortization of intangibles	6,402	3,953
Expense associated with share-based compensation arrangements	391	691
Expense associated with stock grant plans	160	191
Deferred income taxes	(255)	(871)
Minority interest	1,610	3,396
Gain on sale of interest in subsidiary	(140)	-
Loss (gain) on sale or impairment of property, plant and equipment	32	206
Changes in:		
Accounts receivable	(30,298)	(37,947)
Inventories	34,736	23,693
Accounts payable	12,874	771
Accrued liabilities and other	(5,483)	11,326
Excess tax benefits from share-based compensation arrangements	(745)	(3,959)
NET CASH FROM OPERATING ACTIVITIES	<u>80,414</u>	<u>87,893</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of property, plant, and equipment	(26,909)	(27,600)
Acquisitions, net of cash received	(57,087)	(27,137)
Proceeds from sale of interest in subsidiary	400	-
Proceeds from sale of property, plant and equipment	3,551	506
Advances on notes receivable	(122)	(2,473)
Collection of notes receivable	151	1,612
Other, net	(6)	44
NET CASH FROM INVESTING ACTIVITIES	<u>(80,022)</u>	<u>(55,048)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net (repayments) borrowings under revolving credit facilities	27,204	(38,725)
Repayment of long-term debt	(28,200)	(1,201)
Proceeds from issuance of common stock	3,321	5,711
Distributions to minority shareholder	(1,225)	(1,569)
Dividends paid to shareholders	(1,047)	(1,035)
Repurchase of common stock	(5,273)	-
Excess tax benefits from share-based compensation arrangements	745	3,959
Other, net	(278)	(16)
NET CASH FROM FINANCING ACTIVITIES	<u>(4,753)</u>	<u>(32,876)</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS	(4,361)	(31)
CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD	<u>51,108</u>	<u>46,215</u>
CASH AND CASH EQUIVALENTS, END OF PERIOD	<u>\$ 46,747</u>	<u>\$ 46,184</u>

**CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)
FOR THE NINE MONTHS ENDED
SEPTEMBER 2007/2006**

(In thousands, except per share data)	Quarter Period				Year to Date			
	2007		2006		2007		2006	
NET SALES	\$ 678,398	100%	\$ 672,873	100%	\$ 2,000,541	100%	\$ 2,165,329	100%
COST OF GOODS SOLD	596,233	87.89	574,048	85.31	1,743,151	87.13	1,851,775	85.52
GROSS PROFIT	82,165	12.11	98,825	14.69	257,390	12.87	313,554	14.48
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	58,783	8.66	65,970	9.80	192,623	9.63	201,272	9.30
EARNINGS FROM OPERATIONS	23,382	3.45	32,855	4.88	64,767	3.24	112,282	5.19
OTHER EXPENSE (INCOME)								
Interest expense	4,367	0.64	3,214	0.48	13,457	0.67	10,757	0.50
Interest income	(494)	-0.07	(875)	-0.13	(1,634)	-0.08	(1,656)	-0.08
Net (gain) loss on sale of real estate	9	0.00	-	0.00	(324)	-0.02	(63)	0.00
	<u>3,882</u>	<u>0.57</u>	<u>2,339</u>	<u>0.35</u>	<u>11,499</u>	<u>0.57</u>	<u>9,038</u>	<u>0.42</u>
EARNINGS BEFORE INCOME TAXES AND MINORITY INTEREST	19,500	2.87	30,516	4.54	53,268	2.66	103,244	4.77
INCOME TAXES	7,383	1.09	11,322	1.68	19,633	0.98	38,963	1.80
EARNINGS BEFORE MINORITY INTEREST	12,117	1.79	19,194	2.85	33,635	1.68	64,281	2.97
MINORITY INTEREST	(778)	-0.11	(1,489)	-0.22	(1,610)	-0.08	(3,396)	-0.16
NET EARNINGS	<u>\$ 11,339</u>	<u>1.67</u>	<u>\$ 17,705</u>	<u>2.63</u>	<u>\$ 32,025</u>	<u>1.60</u>	<u>\$ 60,885</u>	<u>2.81</u>
EARNINGS PER SHARE - BASIC	\$ 0.59		\$ 0.94		\$ 1.68		\$ 3.24	
EARNINGS PER SHARE - DILUTED	\$ 0.59		\$ 0.91		\$ 1.65		\$ 3.14	
WEIGHTED AVERAGE SHARES OUTSTANDING	19,097		18,906		19,070		18,788	
WEIGHTED AVERAGE SHARES OUTSTANDING WITH COMMON STOCK EQUIVALENTS	19,361		19,394		19,419		19,368	

SUPPLEMENTAL SALES DATA

	Quarter Period				Year to Date			
	2007	%	2006	%	2007	%	2006	%
Market Classification								
Do-It-Yourself/Retail	\$ 268,023	39%	\$ 241,034	35%	\$ 825,041	41%	\$ 812,338	37%
Site-Built Construction	158,940	23%	209,015	30%	459,751	22%	653,445	29%
Industrial	156,549	22%	142,009	21%	452,442	22%	433,601	20%
Manufactured Housing	109,656	16%	92,778	14%	303,157	15%	301,241	14%
Total Gross Sales	693,168	100%	684,836	100%	2,040,391	100%	2,200,625	100%
Sales Allowances	(14,770)		(11,963)		(39,850)		(35,296)	
Total Net Sales	<u>\$ 678,398</u>		<u>\$ 672,873</u>		<u>\$ 2,000,541</u>		<u>\$ 2,165,329</u>	