



COMPETITIVE.  
PROSPEROUS.  
ESTABLISHED.  
HONORABLE.  
COLLABORATIVE.

*Universal!*



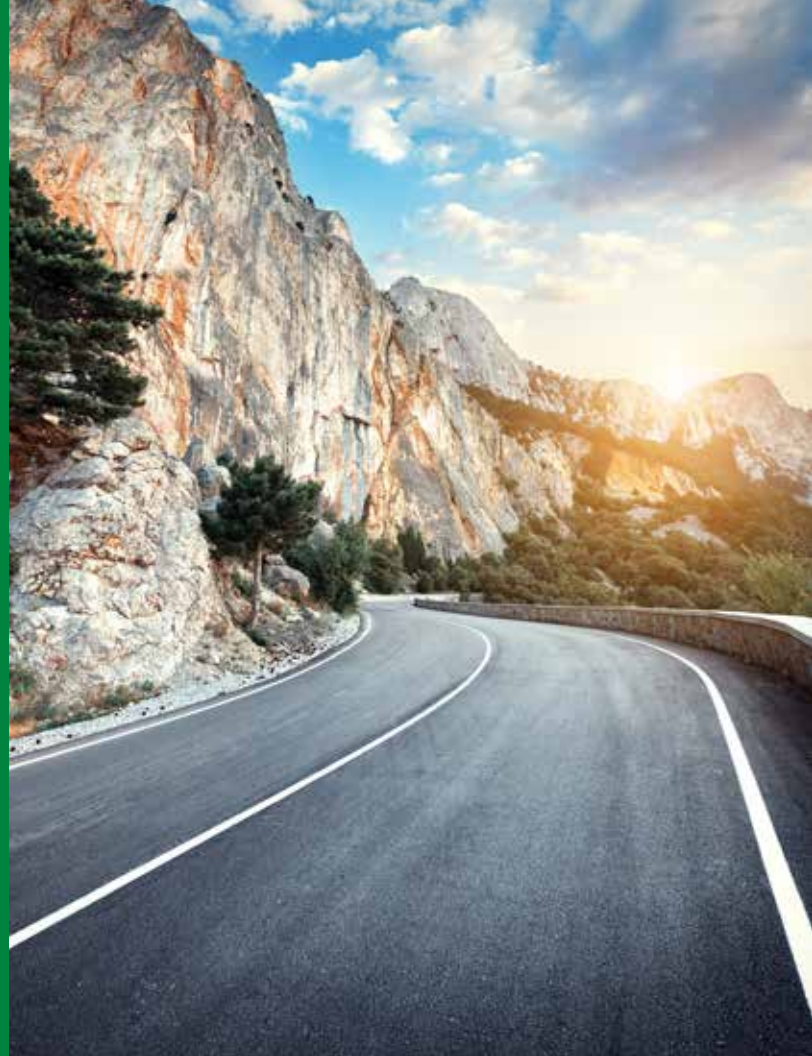
#GrowWithUFP

So, you're ready to grow your career.  
To learn new skills.  
To innovate.

You bring something to the  
table wherever you go.  
You're bold. Brave.

**YOU AREN'T AFRAID OF A CHALLENGE.  
AND, YOU KNOW WHAT?  
WE'VE BEEN LOOKING FOR *you*.**

But a career is a two-way street.  
You've got to like us  
just as much as we like you.



Wondering what we're all about? Here's our story:

We have more than 60 years of success under our belt. And we've been profitable every year since our founding. What has driven that? Our people. They work hard, and they know how to set and beat records.

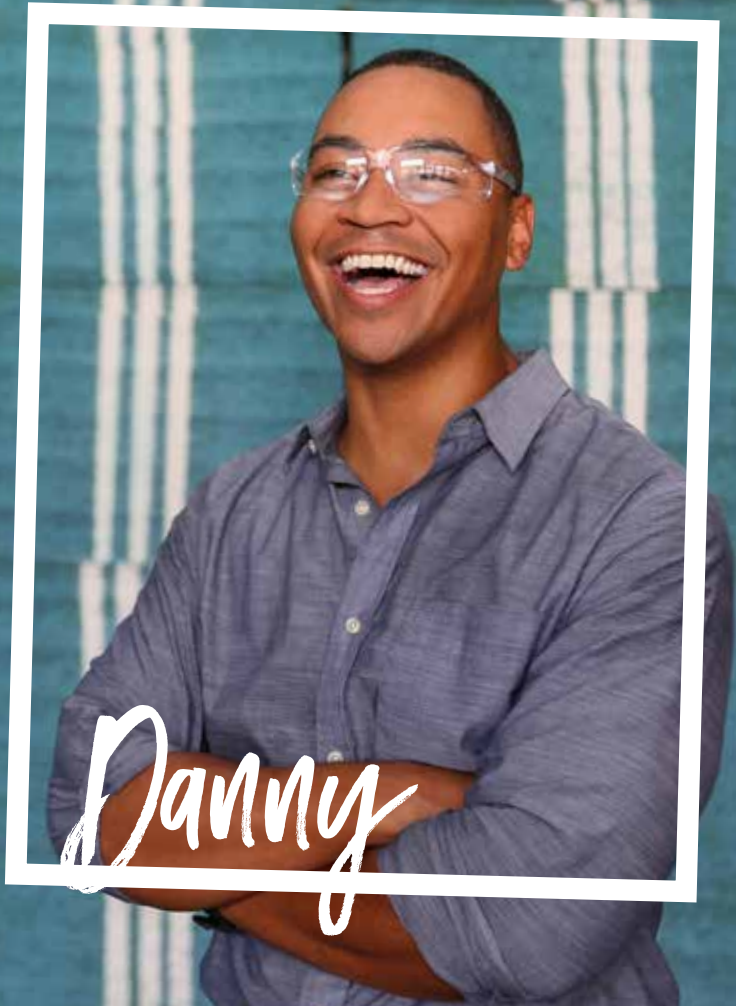
We're competitive. "If you're not first, you're last." And first place is the only place we strive to be in each of the three markets we serve. Hard work is a virtue in our industry and it's rewarded. Our line of work isn't for the faint of heart—but you'll get back what you put in and have fun doing it.

Not only do we want to see you build your career, we want to see you build relationships. We value our customers and coworkers—they become like family. There's nothing we wouldn't do for them and we work diligently to keep those relationships strong.

But, we don't just work for our customers—we work with them. We believe two minds are better than one. Bringing two experts together creates fire. We learn and grow not only from each other, but from our customers and our competitors as well. We collaborate throughout the company to maintain our competitive edge. And we do it on a global scale.

Intrigued? Read on to learn what it's like to #GrowWithUFP.

Your adventure  
starts here!



**DANNY HANLON**  
**7 YEARS OF SERVICE**

“When you think of a typical sales job, you may think, ‘Every man for himself.’ But at UFP, we utilize the strengths and knowledge of the entire company. I am constantly working with employees from different departments to generate fresh ideas, cut costs and deliver new products to our customers. Teamwork is a key factor to success in this sales role and essential in Universal’s collaborative culture.”

#GrowWithUFP #Collaboration

MY UFP  
JOURNEY: **SALES TRAINEE**



# Teamwork Multiplies Success

> ACCOUNT MANAGER > SENIOR ACCOUNT MANAGER



**ALEJANDRA STARNER**  
**4 YEARS OF SERVICE**

“Since day one, Universal has empowered me to grow in ways I never imagined. Starting as a safety manager, I never anticipated moving into a sales role. With guidance and support from my leadership, I accepted this new challenge and have learned an entirely new side of the company. Not only are you encouraged to grow at Universal, you are given the tools and support necessary to succeed.”

#GrowWithUFP #Growth

MY UFP  
JOURNEY: **SAFETY MANAGER**

**DON'T WAIT  
FOR OPPORTUNITY.  
CREATE IT.**

> *IN-STORE SALES REPRESENTATIVE*



## QUINTON BOLES 12 YEARS OF SERVICE

“The culture at Universal is one-of-a-kind. We have a work hard/play hard mentality and it’s apparent in everything we do. The people at this company have true grit and strive to be better day in and day out. I’ve never met a group of people who invest more time in helping each other learn and succeed. We work hard together and at the end of the day, we’re not just coworkers—we’re more like family.”

#GrowWithUFP #RichCulture

MY UFP  
JOURNEY:

SALES TRAINEE





Your future  
starts today

> ACCOUNT MANAGER > PLANT MANAGER



## ANTHONY MUSCATELLO 4 YEARS OF SERVICE

“Training at Universal is thorough and unique. As a production management trainee, I received extensive training in my field and the opportunity to gain hands-on experience. But it didn’t stop there. It’s been continuous throughout my career—with classes, seminars and on-going mentorship from plant leaders. My career has developed rapidly over four years thanks to the unlimited opportunities Universal provides.”

#GrowWithUFP #Training&Development

MY UFP  
JOURNEY: *PRODUCTION MGT TRAINEE*



**WHAT YOU DO TODAY  
CAN IMPROVE ALL  
OF YOUR TOMORROWS.**

> *PRODUCTION MANAGER* > *ACCOUNT MANAGER* > *PLANT MANAGER*



# Universal Forest Products

Corporate office - 2801 East Beltline Ave. NE

Grand Rapids, Michigan 49525

Apply today at [UFPI.com/careers](https://www.ufpi.com/careers)

#GrowWithUFP



We are a proud American corporation with approximately 100 facilities, 8,000 employees and nearly \$3 billion in revenue. And with more than 60 years of success under our belt, we are a leader in the markets we serve. The companies of Universal Forest Products combine to create one of the largest producers of wood and wood-alternative products in North America. We are a key supplier of retail building materials, industrial packaging and components, residential and commercial construction, and concrete forming.

We're international, with operations in the United States, Canada, Mexico and Australia, and business partners around the globe. We're powered by hard-working people who believe in a strong work ethic, the integrity with which we go about our business, the opportunities we offer to those who are successful, and our work hard/play hard culture. We're known for top-quality products and service, for being a company that's true to its word, and for being an employer that rewards people who are successful, whether in an office or a plant. We are the companies of Universal Forest Products: proud of our history, our work, our people and our success.