

Don't wait for
opportunity.
Create it.





Your adventure
starts here.

#GrowWithUFP

So, you're ready to grow your career.
To learn new skills. To innovate.

You bring something to the table wherever you go.
You're bold. Brave.

**You aren't afraid of a challenge.
And, you know what?
We've been looking for *you*.**

But a career is a two-way street.
You've got to like us just as much as we like you.

At UFP Industries, we have three great training programs
that have one key goal in mind: building successful graduates.
Intrigued? Read on to learn more about these programs
and what it's like to **#GrowWithUFP**.

**Production
Management
Trainee Program**

**Sales Trainee
Program**

**Packaging
Specialist
Trainee Program**

The Production Management Trainee program is an **12-month program** that prepares individuals for management positions throughout the UFP Industries family of companies. The program provides extensive on-the-job training in a variety of plant positions, courses in the many facets of management, and self-study assignments.

Production Management Trainee Program

Career growth path:



Trainee > Production Manager > Plant Manager > Operations Manager > GMO

"The PMT program gives you the ability to gain working, functional knowledge of the production process first hand."

William Stewart, Production Management Trainee Graduate

Perks of program:

- Bonus compensation
- Structured training program
- Dedicated mentor
- Opportunity for rapid advancement
- Excellent long-term retention rates for program graduates

"The Production Management Trainee Program transformed me from college grad to manager. I quickly found out that with the knowledge and experience I gained in operations, I could excel in sales, so when UFP presented the opportunity to move into sales, I jumped on it. Now, as a regional sales manager, I pass on what I have learned. When you invest in your career at UFP, you get back tenfold what you put into it."

Jamie Holder
Regional Sales Manager,
Industrial - Southeast
16 years of service



The Packaging Specialist Trainee program is a **12-month program** that provides the training and tools required to develop comprehensive packaging solutions, ranging from wood containers to specialty packaging items using alternative materials, to meet specific performance requirements.

Packaging Specialist Trainee Program

Career growth path:



Packaging Specialist Trainee > Packaging Specialist

“Through the training program, I was immersed into a variety of manufacturing projects, learning not only about the products and customers, but about the manufacturing and distribution aspects of the business. I was able to pick up information from the variety of UFP Industrial Business Units, and find a focus that allowed me to succeed following the completion of my training.”

Marlon Levy-Faigen, Packaging Specialist Trainee Graduate

Perks of program:

- Structured, hands-on training program
- Dedicated mentor
- CNC programmer training
- ISTA Certification

“I think the best benefit to the program is the variety of projects they will be working on and people they will be working with to enhance a well-rounded knowledge on packaging in the lumber industry.”

Tori Morgan
Packaging Engineer
3 years of service



The Sales Trainee program is a **12-month program** that prepares future sales professionals by providing on-the-job and classroom training, as well as mentoring. Our sales professionals enjoy what many others do not: no cap on sales commission. We believe that if you want to take UFP Industries to the next level, we won't hinder you from doing so.

Sales Trainee Program

Career growth path:



Trainee > Account Manager > Senior Acct. Mgr. > Executive Acct. Mgr. > Regional Sales Mgr.

"It is imperative for all future UFP salespeople to endure this training program, as it equips you with an invaluable base of knowledge and experiences that will yield greater success when it comes time to start selling out in the field."

Kevin Schaffer, Sales Trainee Graduate

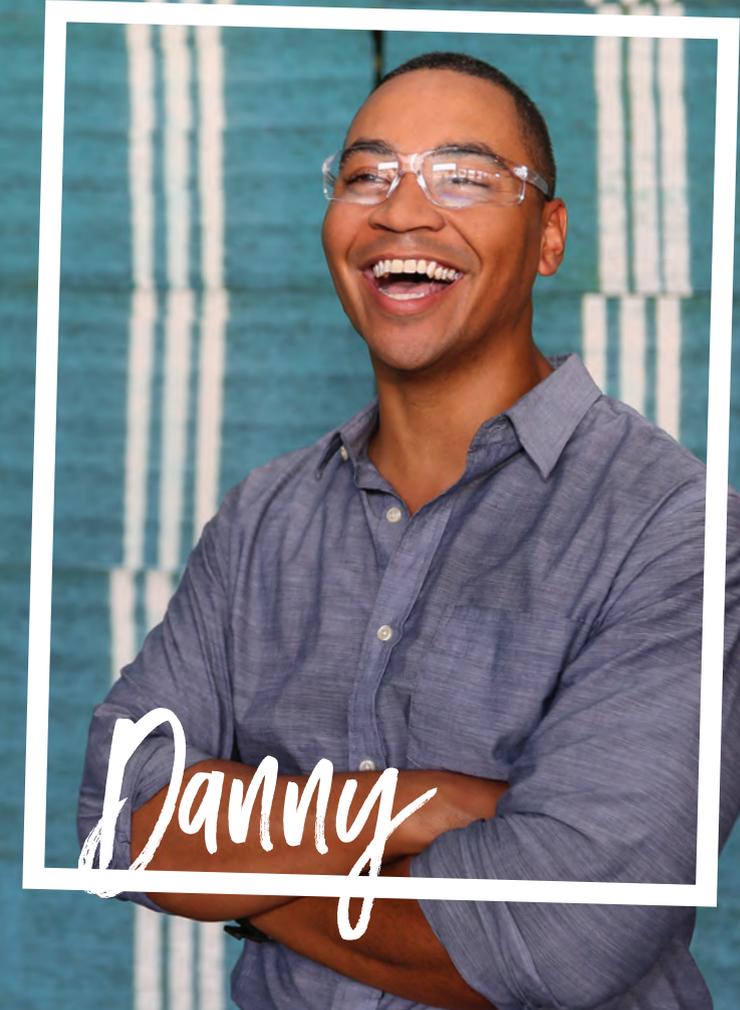
Perks of program:

- Sales incentive compensation program
- Dedicated mentor
- Auto allowance
- Auto insurance reimbursement
- Travel/entertainment reimbursement

"When you think of a typical sales job, you may think, 'Every man for himself.' But at UFP, we utilize the strengths and knowledge of the entire company. I am constantly working with employees from different departments to generate fresh ideas, cut costs and deliver new products to our customers. Teamwork is a key factor to success in this sales role and essential in Universal's collaborative culture."

Danny Hanlon
Sr. Account Manager

11 years of service



At UFP Industries, we have more than 65 years of success under our belt. And we're growing. What has driven that? Our people.

They work hard, and they know how to set and beat records. "If you're not first, you're last." And first place is the only place we strive to be in each of the three markets we serve. Hard work is a virtue in our industry and it's rewarded. Our line of work isn't for the faint of heart—but you'll get back what you put in and have fun doing it.

Not only do we want to see you build your career, we want to see you build relationships. We value our customers and coworkers—they become like family. There's nothing we wouldn't do for them and we work diligently to keep those relationships strong.

**Interested in becoming a future leader at UFP?
Apply today at [UFPI.com/careers](https://ufpi.com/careers).**



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We are a proud American corporation with approximately 150 facilities, 14,000 employees and \$4.5 billion in revenue. And with more than 65 years of success under our belt, we are a leader in the markets we serve. The companies of UFP Industries combine to create one of the largest producers of wood and wood-alternative products in North America, supplying three robust markets: retail, industrial and construction.

We're international, with affiliates throughout North America, Europe, Asia and Australia. We're powered by people who believe in a strong work ethic, integrity, making the most of opportunities, and our work hard/play hard culture. We're known for top-quality products and service and for being an employer that rewards people who are successful, whether in an office or a plant. We are the companies of UFP Industries: proud of our history, our work, our people and our success.



Corporate office - 2801 East Beltline Ave. NE, Grand Rapids, MI 49525

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